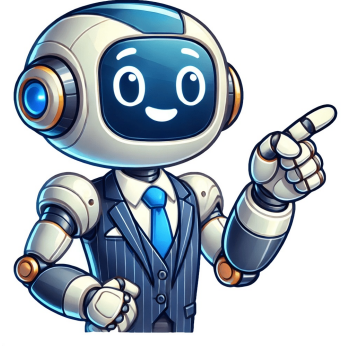


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Armstrong furnace prices

Armstrong gas furnaces are popular due to their inclusion in various heating and cooling systems provided by Lennox International Inc. for nearly a century. They have a reputation for offering quality products, including affordable options like small units for residential use. Armstrong primarily serves North America but is also associated with another major furnace manufacturer as its subsidiary. Key products include the Ultra, Premium, and Standard Home Comfort furnaces. The Premium series features two single-stage models with 95% and 80% efficiency, along with a 10-year warranty. One model is Energy Star certified, while the other is not. The Standard series has five single-stage models, three of which qualify as energy efficient. These furnaces are generally more affordable than other Armstrong options, priced between \$2,000 and \$4,000. The right furnace installation is crucial to meeting government regulations for safety; it's essential that the contractor chosen has proper training and experience. One common reason consumers are unhappy with their furnaces is because they selected the wrong size unit; this is a key factor when researching Armstrong furnace prices. If you don't have the correct size furnace, it can affect performance, reduce comfort levels, and even increase safety risks. Although an Armstrong gas furnace made with quality materials will help prolong its life, it's vital to review warranty information carefully - this varies by model and may require registration directly with Armstrong for full protection. In Canada, particularly in Greater Vancouver, BC, homeowners often compare Armstrong and Lennox furnaces; at AireEnergy, we understand the importance of making an informed decision. This guide aims to break down the differences between both brands, helping you choose the furnace that suits your needs. Armstrong vs Lennox Furnace: A Comparative Overview Both Armstrong and Lennox have significant presences in Canada's HVAC market, offering innovative technologies and robust performance. However, they differ in key aspects that influence consumer choice. General Features and Canadian Suitability In Canada's climate, where efficiency and durability are crucial, both Armstrong and Lennox offer unique features. Armstrong is known for its fan-forced combustion, making it a cost-effective option in terms of maintenance and operation. Lennox stands out with its SilentComfort and Airflex technologies, offering a blend of efficiency and quiet operation. Performance in the Canadian Climate Energy Efficiency and Cost Implications Energy efficiency is a critical factor in Canada's climate. Lennox furnaces are known for their high efficiency, achieving between 90% to 97% in annualized fuel efficiency. Armstrong furnaces also perform well, with efficiency ratings ranging between 80% and 97% AFUE. Installation and Maintenance; What to Expect AireEnergy's Expertise in Furnace Installation The installation and maintenance of a furnace are as crucial as its efficiency. Armstrong's reputation for ease of installation and maintenance makes it a favorite among technicians. Lennox, while offering high efficiency, may come with higher installation and maintenance costs. Cost Analysis: Upfront and Long-Term Considerations Understanding the Total Cost of Ownership While Armstrong furnaces are generally more affordable, with prices ranging between \$2,500 and \$4,500, Lennox furnaces, priced between \$3,000 and \$7,500, offer a higher standard of reliability and efficiency. This section will provide a comprehensive cost analysis, considering both upfront costs and long-term considerations. Both Armstrong and Lennox furnaces are popular choices among Canadian homeowners due to their comfort, efficiency, and reliability. Real-life examples of families who have installed both types show that they can provide excellent performance and value for money. Mrs. Johnson and her family rave about the efficiency and quiet operation of their Armstrong furnace, while Mr. Patel praises the advanced features and high efficiency ratings of his Lennox system. When it comes to warranties and after-sales service, both brands stand out for their commitment to customer satisfaction. Armstrong offers comprehensive coverage, including parts and labor, as well as extended warranty options, while Lennox provides impressive terms, including a lifetime guarantee on the heat exchanger and a 10-year warranty on parts. However, Lennox's after-sales service is praised for its efficiency and thoroughness. For environmentally conscious homeowners, both Armstrong and Lennox offer eco-friendly heating solutions. Armstrong has ENERGY STAR rated models available, while Lennox leads with some of the highest AFUE ratings in the industry. It's essential to avoid budget furnaces that can lead to long-term costs and inefficiencies. When choosing a furnace, ensure it has a high AFUE rating, comprehensive coverage, consistent heat distribution, and a reputable brand reputation. Ultimately, investing in quality pays off in the long run. Both Armstrong and Lennox furnaces have their strengths and weaknesses, but when considering all factors, the choice ultimately depends on individual needs and priorities. Both Armstrong and Lennox Furnaces have their strengths and weaknesses. Armstrong offers affordability and reliability, making it suitable for budget-conscious homeowners. On the other hand, Lennox stands out with its advanced technology and superior efficiency, ideal for those prioritizing long-term savings and environmental impact. The best choice depends on individual needs and preferences. Some may prefer the unique benefits of each brand, making a clear winner difficult to determine. The costs of marketing for Armstrong units are typically lower compared to other brands, which can result in better pricing. Furthermore, parts for these units are widely available from various suppliers. Many HVAC contractors have experience working with Armstrong units. Performance and Reliability In terms of reliability, Armstrong furnaces generally perform well, with failure rates comparable to industry averages. They often outlast budget-friendly brands like Goodman or York but may not match the legendary durability of Trane or American Standard. Key factors contributing to their reliability include: A robust heat exchanger design, adherence to quality control standards, and implementation of proven technology. Technology and Features While Armstrong furnaces incorporate modern features such as variable-speed blowers and modulating gas valves, they sometimes trail behind premium brands in introducing cutting-edge technology. However, they excel at implementing reliable technologies that many homeowners prefer over having the latest features. Overall, Armstrong furnaces offer a solid middle-ground option by providing good value for money while maintaining respectable quality standards. They appeal particularly to homeowners seeking a balance between cost and performance without paying premium brand prices. Armstrong Furnace Model Analysis and Recommendation When looking for the most cost-effective model, it's essential to find the balance between furnace cost and energy costs. Based on the zone map, efficiency levels can be identified that strike this balance. For zones 1 & 2 (hot), an AFUE of 80% is recommended. For zones 3 (warm) and 4 (moderate), an AFUE of 90% is suggested. For zones 5 (cool) to 7 (very cold), AFUE levels ranging from 92%-95% are recommended. Note: The high-end model, A97MV, comes with all the bells and whistles but may require a labor fee that can skyrocket for installation. It's advised to purchase an extended labor warranty when considering high-end models. In most cases, service calls on Armstrong gas furnaces are due to human error, poor maintenance, and inadequate installation. Armstrong Gas Furnace Prices By Model Each model includes the same parameters: 70,000-75,000 btu with a 1000 cfm blower suitable for a mid-sized home of around 2,000 square feet, along with a 10-year warranty without labor fee. The Unit Only price is the online wholesale price excluding shipping fees. The Unit Installation Cost includes the gas furnace unit, all necessary materials, and labor fee. ModelsUnit OnlyUnit Installed Cost Armstrong A97MV\$1,700\$3,390 Armstrong A962V\$1,640\$3,190 Armstrong A962E\$1,460\$2,980 Armstrong A951E\$1,420\$2,840 Armstrong A951S A951A\$1,380\$2,880 Armstrong A931A\$1,230\$2,750 Armstrong A802V\$1,210\$2,610 Armstrong A801A A801E\$900\$2,350 Armstrong Gas Furnace Prices: What You Need to Know First and foremost, it's crucial to remember that the quality of installation is paramount when it comes to a gas furnace project. Don't compromise on contractor quality for a lower price. Secondly, be sure to look up the latest tax credits and rebates available. It's also wise to obtain at least three bids before making a decision. To streamline this process, you can get three free estimates from local contractors by clicking here. These estimates will already take into account rebates and tax credits, and they'll filter out unqualified contractors for you. Once you've chosen the right contractor, use the tactics outlined in our guide on negotiating with HVAC dealers to secure the best possible price. Feel free to ask any questions or leave a comment; we'll respond with actionable tips. Our comprehensive Armstrong furnace review and buying guide has been updated with the latest information, including top models, AFUE ratings, features, warranty details, and more. If you're in the market for an Armstrong furnace, this page is your one-stop-shop for all the information you need to make an informed decision. Our comparison of Armstrong's top models will help you easily see their features, AFUE ratings, and other essential details. This guide will also assist you in determining whether an Armstrong furnace is the right choice for your home, as well as which model best suits your needs. The Best Furnaces for Canadians In summary, Armstrong's selection of furnaces promises efficiency and reliability across a wide range of models. Their products are competitively priced and feature innovative technologies that prioritize functionality. Many of their products have received ENERGY STAR certification due to this focus on energy efficiency. While Armstrong furnaces may be less common in Canada compared to some major brands, they're still a viable option for budget-conscious homeowners. To get the best prices on Armstrong furnaces, fill out a free quote request here. Armstrong Average Price Range Get a quick estimate of the cost of an Armstrong furnace with our calculator. Our New Furnace Cost Calculator can help you determine how much it will cost to upgrade your furnace. The Armstrong Furnace Model Series offers a range of options to suit different needs and budgets. The Basic - 1E Series is the entry-level tier, featuring high-efficiency single-stage furnaces with AFUE ratings of 93% and 95%. The Better - 2E Series strikes a balance between performance and efficiency, while the Pro Series is the most energy-efficient, offering two-stage or modulating furnaces with variable-speed blower motors. The Armstrong A972V furnace boasts top-notch features like smart home integration and Energy Star certification at an affordable price point. Its efficiency rating of 97% AFUE makes it a reliable choice for homeowners seeking quality heating performance. Compared to its premium counterparts, the A972V offers nearly identical advanced features but at a slightly lower cost. Quieter operation, improved efficiency, and lower operating costs are the key benefits of this model, which combines many of Armstrong's features and technologies. These include advanced heat exchanger technology, Quiet Combustion, dual fuel compatibility, and internal monitoring. However, it's not compatible with their Comfort Sync A3 thermostat. Key specs: AFUE 96%, two-stage, ENERGY STAR rated, \$3,665-\$4,330. What's good: This budget-friendly furnace offers excellent efficiency, quality craftsmanship, and plenty of extras for longevity, reliability, and lasting comfort. Armstrong A931E This is the most basic model offered by Armstrong, a single-stage furnace with a constant torque PSC motor and an energy-saving AFUE rating of 93%. Although it doesn't have ENERGY STAR certification, it still features EHX technology, Quiet Combustion, dual fuel compatibility, and internal monitoring for fault prevention and maximized performance. Key specs: AFUE 93%, single-stage, \$3,000-\$3,665. What's good: This affordable furnace offers great efficiency, reliable operation, quiet performance, and dependable comfort. Recently Discontinued Armstrong Furnace Models Armstrong sometimes discontinues furnaces when they upgrade an existing model and give it a new name. The discontinued models are often comparable to new models the manufacturer introduces. Just because a model has been discontinued doesn't mean it's not still available - you can always check directly with Armstrong or a local HVAC distributor to ask about stock. Discontinued A931A This furnace was very similar to the A931E in terms of efficiency and specifications, so you know it's a reliable and energy-smart furnace that would save you plenty on power bills. Discontinued A951S and A951A These were both high-quality entry-level furnaces with single-stage operation, great efficiency ratings, EHX technology, Quiet Combustion, internal monitoring, and Armstrong's great warranty. Armstrong Exclusive Features Feature 1 - EHX Technology: Designed to make your furnace more durable and effective, this proprietary heat exchanger technology improves airflow, eliminates hot spots, and promises more even heat distribution. Feature 2 - Quiet CombustionTM Technology: This technology results in a furnace that starts and operates at a quieter level than comparable heating systems, improving heating consistency by making heat distribution more even. Feature 3 - Comfort SyncTM Thermostat: Given article text here Looking for a reliable furnace that offers optimal performance and control? Consider pairing your unit with the Comfort Sync thermostat, which continuously monitors internal components to ensure peak efficiency. This feature allows you to adjust temperature remotely from anywhere in the world, giving you complete control over your home's comfort level. Additionally, Armstrong's Advanced Heat Exchanger technology reduces thermal fatigue and wear, providing a longer lifespan for your furnace. All Armstrong furnaces come with a comprehensive warranty package, including a limited lifetime warranty on the heat exchanger and a 10-year warranty on parts. It's essential to register your new furnace within 60 days of installation to activate these full warranty terms. Armstrong is a well-established company that has been producing high-efficiency gas furnaces for nearly a century. Their products are designed with quality and efficiency in mind, ensuring dependability and consistency. With a strong commitment to customer satisfaction, Armstrong offers competitive pricing without the need for extensive advertising. Armstrong furnaces offer a better value than premium brands like Carrier or Lennox while maintaining good quality at a lower cost, making them a great option for budget-conscious homeowners. On average, they cost 10-15% less than top-tier brands without compromising on reliability. One of the key features of Armstrong's high-efficiency models is their ability to reach up to 97% AFUE (Annual Fuel Utilization Efficiency), which is comparable to other major brands. While some brands offer slightly higher efficiency ratings, the difference in real-world energy savings is minimal. Armstrong offers a lifetime limited warranty on heat exchangers and a 10-year limited warranty on parts when registered, which is standard in the industry. However, some brands like Goodman and Daikin may offer better warranty terms, including unit replacement warranties in some cases. Despite having lower brand recognition compared to household names like Trane and Carrier, Armstrong has its own advantages, such as: * Lower marketing costs often translate to better pricing * Parts are readily available through various suppliers * Many HVAC contractors are familiar with Armstrong units In terms of reliability, Armstrong furnaces generally perform well, with failure rates comparable to industry averages. They may not match the legendary durability of Trane or American Standard, but they typically outlast budget brands like Goodman or York. Armstrong furnaces incorporate modern features like variable-speed blowers and modulating gas valves, although they sometimes lag behind premium brands in introducing cutting-edge technology. However, they excel in implementing proven technologies reliably, which many homeowners prefer over having the latest features. Overall, Armstrong furnaces position themselves as a solid middle-ground option, offering good value for money while maintaining respectable quality standards. They particularly appeal to homeowners seeking a balance between cost and performance without paying premium brand prices. When choosing the most cost-effective model, it's essential to find the balance between furnace cost and energy costs. Based on zone maps, here are some recommended models: * Zones 1 & 2 (hot): A801A80PSC Motor1 * Zone 3 (warm): A801E80Constant Torque1 * Zone 4 (moderate): A951S95PSC Motor1 * Zone 5 (cool): A952V, A951E * Zone 6 (cold): A962V, A962E * Zone 7 (very cold): A962V, A962E Note that the high-end model, A97MV, is available with all the bells and whistles. It's recommended to purchase an extended labor warranty for highest-end models, as the labor fee can skyrocket in most cases. Most consumers are purchasing Armstrong gas furnaces directly from contractors or having them installed after purchase. The majority of service calls for these furnaces are due to human error, poor maintenance, and inadequate installation. To provide an accurate comparison, all models listed have the same specifications: a 70,000-75,000 btu output with 1,000 cfm blower suitable for a mid-sized home of around 2,000 square feet, and a 10-year warranty without labor fees. The provided prices include: - Unit Only price: the wholesale online price excluding shipping costs - Unit Installation Cost: includes the gas furnace unit, materials, and labor fees The current Armstrong models and their respective prices are: Armstrong A97MV: \$1,700 (Unit Only) / \$3,390 (Installed) Armstrong A962V: \$1,640 (Unit Only) / \$3,190 (Installed) Armstrong A962E: \$1,460 (Unit Only) / \$2,980 (Installed) Armstrong A951E: \$1,420 (Unit Only) / \$2,840 (Installed) Armstrong A951S A951A: \$1,380 (Unit Only) / \$2,880 (Installed) Armstrong A931A: \$1,230 (Unit Only) / \$2,750 (Installed) Armstrong A802V: \$1,210 (Unit Only) / \$2,610 (Installed) Armstrong A801A A801E: \$900 (Unit Only) / \$2,350 (Installed) To get the best Armstrong gas furnace prices, it is recommended to: - Ensure high-quality installation - Research and consider available tax credits and rebates - Obtain at least three bids from licensed contractors - Use the provided resources for getting free estimates and filter unqualified contractors

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